# **Industry Watch**

Q3-2023

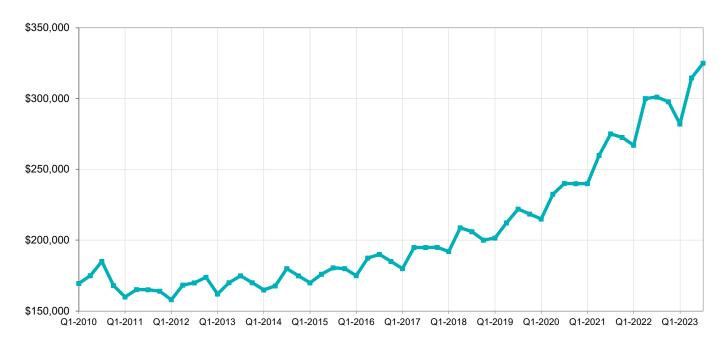


#### **Lancaster County, PA**

| Key Metrics                  | Q3-2023   | 1-Year Change |  |  |
|------------------------------|-----------|---------------|--|--|
|                              |           |               |  |  |
| Median Sales Price           | \$325,000 | + 8.0%        |  |  |
| Avg. Sales Price             | \$352,191 | + 3.3%        |  |  |
| Pct. of Orig. Price Received | 103.5%    | + 0.7%        |  |  |
| Homes for Sale               | 544       | - 17.9%       |  |  |
| Closed Sales                 | 1,334     | - 16.4%       |  |  |
| Months Supply                | 1.4       | 0.0%          |  |  |
| Avg. Prop. Mktg. Period      | 20        | + 16.8%       |  |  |



#### Historical Median Sales Price for Lancaster County, PA



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### **Lancaster County, PA ZIP Codes**

|       | Median Sales Price |             | Pct. of Orig. Price Rec'd. |             | Avg. Prop. Mktg. Period |             | Closed Sales |             |
|-------|--------------------|-------------|----------------------------|-------------|-------------------------|-------------|--------------|-------------|
|       | Q3-2023            | 1-Yr Change | Q3-2023                    | 1-Yr Change | Q3-2023                 | 1-Yr Change | Q3-2023      | 1-Yr Change |
| 17022 | \$309,000          | + 1.7%      | 103.5%                     | + 1.5%      | 18                      | + 20.0%     | 73           | - 28.4%     |
| 17073 |                    |             |                            |             |                         |             | 0            | - 100.0%    |
| 17501 | \$322,000          | - 1.0%      | 101.0%                     | - 1.4%      | 17                      | + 88.9%     | 11           | 0.0%        |
| 17502 | \$312,500          | - 2.0%      | 97.8%                      | - 15.8%     | 33                      | + 73.7%     | 6            | + 20.0%     |
| 17505 | \$230,000          | - 32.4%     | 92.7%                      | - 15.1%     | 32                      | + 357.1%    | 1            | - 50.0%     |
| 17509 | \$223,500          | - 22.9%     | 111.9%                     | + 12.6%     | 30                      | + 130.8%    | 7            | + 40.0%     |
| 17512 | \$237,450          | + 20.0%     | 100.7%                     | - 1.2%      | 22                      | + 83.3%     | 56           | 0.0%        |
| 17516 | \$300,000          | - 1.6%      | 104.0%                     | + 2.8%      | 12                      | - 40.0%     | 14           | + 16.7%     |
| 17517 | \$310,000          | + 2.5%      | 102.2%                     | - 5.5%      | 21                      | + 5.0%      | 40           | - 18.4%     |
| 17518 | \$350,000          | + 12.9%     | 100.0%                     | + 6.2%      | 52                      | + 766.7%    | 1            | 0.0%        |
| 17519 | \$400,000          | + 15.9%     | 99.4%                      | - 5.7%      | 18                      | 0.0%        | 9            | + 12.5%     |
| 17520 | \$341,000          | + 1.0%      | 107.3%                     | + 5.0%      | 64                      | + 166.7%    | 11           | - 54.2%     |
| 17522 | \$310,000          | 0.0%        | 103.7%                     | + 0.4%      | 29                      | + 107.1%    | 97           | + 4.3%      |
| 17527 | \$354,450          | + 44.7%     | 112.2%                     | + 9.7%      | 14                      |             | 10           |             |
| 17529 | \$432,500          | + 37.3%     | 97.9%                      | - 1.4%      | 8                       | - 57.9%     | 2            | - 77.8%     |
| 17532 | \$368,750          | + 34.1%     | 100.0%                     | + 4.7%      | 31                      | + 138.5%    | 8            | - 27.3%     |
| 17535 |                    |             |                            |             |                         |             | 0            | - 100.0%    |
| 17536 | \$417,375          | - 23.3%     | 97.9%                      | - 5.6%      | 9                       | - 40.0%     | 2            | - 50.0%     |
| 17538 | \$430,000          | + 3.6%      | 105.5%                     | - 0.3%      | 12                      | + 9.1%      | 19           | - 29.6%     |
| 17540 | \$380,000          | + 13.4%     | 104.8%                     | - 0.7%      | 29                      | + 81.3%     | 17           | - 19.0%     |
| 17543 | \$437,600          | + 10.5%     | 104.1%                     | + 0.3%      | 33                      | + 57.1%     | 118          | - 21.9%     |
| 17545 | \$285,000          | + 1.4%      | 105.3%                     | + 0.1%      | 15                      | + 36.4%     | 39           | - 43.5%     |
| 17547 | \$308,250          | + 10.5%     | 100.4%                     | - 2.5%      | 32                      | + 60.0%     | 22           | - 35.3%     |
| 17551 | \$326,750          | + 18.8%     | 104.5%                     | + 2.8%      | 25                      | - 43.2%     | 24           | - 17.2%     |
| 17552 | \$355,000          | + 10.1%     | 103.3%                     | - 1.0%      | 22                      | + 22.2%     | 73           | + 4.3%      |
| 17554 | \$322,000          | + 26.3%     | 106.9%                     | + 2.9%      | 14                      | + 27.3%     | 24           | + 4.3%      |
| 17555 | \$367,950          | + 22.2%     | 106.0%                     | - 5.6%      | 20                      | - 4.8%      | 12           | + 71.4%     |
| 17557 | \$376,750          | + 36.3%     | 106.7%                     | + 2.9%      | 28                      | + 55.6%     | 18           | - 50.0%     |
| 17560 | \$383,180          | + 56.0%     | 102.4%                     | + 6.6%      | 17                      | - 50.0%     | 23           | + 35.3%     |
| 17562 | \$541,000          | + 50.3%     | 122.7%                     | + 13.0%     | 47                      | + 161.1%    | 3            | - 75.0%     |
| 17563 | \$337,500          | + 20.6%     | 98.5%                      | + 0.7%      | 28                      | + 154.5%    | 2            | - 33.3%     |
| 17565 | \$375,000          | - 10.5%     | 98.3%                      | - 1.3%      | 21                      | + 90.9%     | 7            | 0.0%        |
| 17566 | \$380,000          | + 11.6%     | 102.0%                     | - 0.7%      | 19                      | + 35.7%     | 19           | - 29.6%     |
| 17569 | \$319,000          | + 12.1%     | 103.2%                     | 0.0%        | 13                      | + 44.4%     | 9            | - 43.8%     |
| 17572 | \$582,000          | + 42.0%     | 119.0%                     | - 11.9%     | 25                      | - 41.9%     | 2            | - 33.3%     |
| 17576 | \$450,000          |             | 103.4%                     |             | 7                       |             | 1            |             |
| 17578 | \$311,250          | - 15.9%     | 108.0%                     | + 1.9%      | 9                       | - 75.7%     | 14           | + 27.3%     |
| 17579 | \$429,855          | + 5.3%      | 110.8%                     | + 5.5%      | 5                       | - 50.0%     | 13           | - 27.8%     |
| 17581 | \$260,000          | - 7.2%      | 104.0%                     | - 8.8%      | 40                      | + 166.7%    | 1            | - 80.0%     |
| 17582 | \$405,150          | + 58.9%     | 104.0%                     | + 6.1%      | 17                      | + 13.3%     | 2            | - 71.4%     |
| 17584 | \$315,000          | + 36.9%     | 104.7 %                    | + 2.4%      | 11                      | + 83.3%     | 21           | + 10.5%     |
| 17601 | \$382,500          | + 6.3%      | 104.2 %                    | + 1.1%      | 12                      | - 7.7%      | 172          | - 15.7%     |
| 17602 | \$265,000          |             |                            |             |                         |             | 110          |             |
| 17002 | φ∠05,000           | - 0.4%      | 102.3%                     | + 3.0%      | 21                      | 0.0%        | 110          | - 26.7%     |

## **Industry Watch**

Q3-2023



### **Lancaster County, PA ZIP Codes Cont.**

|       | Median Sales Price |             | Pct. of Orig. Price Rec'd. |             | Avg. Prop. Mktg. Period |             | Closed Sales |             |
|-------|--------------------|-------------|----------------------------|-------------|-------------------------|-------------|--------------|-------------|
|       | Q3-2023            | 1-Yr Change | Q3-2023                    | 1-Yr Change | Q3-2023                 | 1-Yr Change | Q3-2023      | 1-Yr Change |
| 17603 | \$275,000          | + 7.5%      | 101.9%                     | + 0.3%      | 17                      | - 5.6%      | 207          | - 7.6%      |
| 17611 |                    |             |                            |             |                         |             | 0            |             |
| 19310 |                    |             |                            |             |                         |             | 0            | - 100.0%    |
| 19344 |                    |             |                            |             |                         |             | 0            | - 100.0%    |
| 19362 | \$440,000          | + 4.8%      | 104.7%                     | + 5.1%      | 23                      | + 21.1%     | 5            | - 77.3%     |
| 19363 |                    |             |                            |             |                         |             | 0            | - 100.0%    |
| 19540 | \$230,500          | - 9.6%      | 112.4%                     | + 9.4%      | 11                      | - 26.7%     | 1            | - 97.1%     |
| 19543 | \$262,000          | - 43.2%     | 116.4%                     | + 13.9%     | 32                      | + 220.0%    | 1            | - 94.1%     |
| 19551 |                    |             |                            |             |                         |             | 0            | - 100.0%    |